

# Agenda

- Corporate history and philosophy
- Corporate mission and vision
- Regions - Countries
- Products range
- Industries of our interest
- Field of applications
- Our system of realizations
- Our own tools
- Communication
- Quality
- Our customers
- Our technologies and equipment

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# • Corporate history and philosophy

- ❑ Since 1999, founded by Jan D. Cermak, 100% shareholder, with team of colleagues involved in this field today over 20 years.
- ❑ The company started as a dealer of industrial vacuum cleaners and cleaning machines. Gradually move up to the filtration systems, pneumatic conveying, dedusting and finally to the wide industrial engineering and trading organization.
- ❑ The main philosophy is to strive for the best available solution (BAS) in combination with best available technologies (BAT) and products. Build a leadership as a perfectly cooperating, but on manufacturers and brands existentially independent engineering and trading company, with using and discovering of pioneers methods in our fields of realizations.
- ❑ Being 100% process company. Perfectly manage the process of identifying market needs, through providing technological solutions to turnkey.

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# • Corporate mission and vision

- ❑ Our company is not based on number of buildings, workshops and employed people. ENVISS PRODUCTS is created by processes and high level management. Our most important skill is art of create qualified teams to fulfill the concrete mission.
- ❑ We solve problems of customers in the areas of our activity so that we can for them reached their competitive advantages.
- ❑ Within our solutions we cooperate only with reliable manufacturers of applications, who gurantees the fulfillment of our needs and their obligations. This helps not only to our own business, but it helps to the economy in general. The solid market can only be created by solid companies.
- ❑ Our work will always be, thanks to its focus, the benefits to our common environment. This will improve the lifes of people and nature.

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# • Regions - Countries

## ENVISS PRODUCTS

Headquarters in the Prague, Czech Rep.

- Europe 
- Russia  (Europe + Asia)
- Asia 

## ENVISS TECHNOLOGIES INTL.

Headquarters in the Calgary, Canada:

- Canada 
- USA 
- Mexico 
- Brasil 
- Chile 
- Argentina 
- Colombia 

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# • Products range

- Engineering of industrial air-handling. Filtration units. Exhaustion. Dedusting. Pneumatic conveying. Services.
- Working and production machines. Cleaning machines. Industrial vacuums. Operational and Industrial machines.
- Supplies to investment units.
- Commodities and products trade.
- Supply of project management. Foreign representation. Business Networking and Consulting.

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# • Industries of our interest

- Energetics
- Machinery Industry
- Processing Industry
- Building Industry
- Food Industry
- Automotive Industry
- Chemical Industry
- Electronics Industry
- Agriculture
- Greening Industrial Plants
- Solutions for industrial, commercial and administrative cleaning areas, halls, buildings



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# • Field of application



- Dust
- Coal
- Vapours
- Wood
- Metal
- Rubber
- Synthetic Fibres
- Mineral Fibres
- Cement
- Stone
- Sand
- Quartz
- Oil
- Chemicals
- Grain
- Seed
- Feed
- Rice
- Milk
- Cocoa
- Coffee
- Tea
- Sugar
- Flour
- Plastics
- Paper
- Straw
- Fly-ash
- Floor pollution

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# •Our system of realizations

- ❑ We systematically collect and analyze wide spectrum of demands of world markets.
- ❑ We systematically prepare solutions and combine our knowledge with a new possibilities.
- ❑ We have a totally unique database built up over 10 years, updated on a daily basis and still growing. It contains hundreds of engineers, manufacturers and vendors, with whom we are in cooperation to satisfy customer demands.
- ❑ We build an ad-hoc teams, tailored as necessary to meet each specific task. This allows us to be absolutely flexible.

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# • Our own tools

**ENVISS**<sup>®</sup> *renovator*  
PRODUCTS

**ENVISS**<sup>®</sup> *ad-hoc teams*  
PRODUCTS

**ENVISS**<sup>®</sup> **I.T.B.M.**  
PRODUCTS Information - Technology - Business - Manager

**ENVISS**<sup>®</sup> *auditor*  
PRODUCTS

**ENVISS**<sup>®</sup> *smart technology searcher*  
PRODUCTS

**ENVISS**<sup>®</sup> *analysis*  
PRODUCTS

**ENVISS**<sup>®</sup> **B.A.S.**  
PRODUCTS

**PROENVISS**<sup>®</sup>  
progressive environmental solutions

**ENVISS**<sup>®</sup> **B.A.T.**  
PRODUCTS

**ENVISS**<sup>®</sup> *smart cleaning technologies*  
PRODUCTS

**ENVISS**<sup>®</sup> *smart air-handling engineering*  
PRODUCTS

**ENVISS**<sup>®</sup> *customers academy*  
PRODUCTS

**ENVISS**<sup>®</sup> *commercial attache*  
PRODUCTS

**ENVISS**<sup>®</sup> *on-line diagnostics*  
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PRODUCTS

# •Communication

- ❑ ENVISS PRODUCTS use Czech, English, Russian and German languages.
- ❑ We communicate inside company through two interactive systems and we offer this possibility also to our business partners.
- ❑ We strictly follow the rules of exact and completed communication. We very appreciate this approach from our business partners too.

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# •Quality

- ❑ Quality is our strategy, because creates a good company reputation, brings more of business opportunities and eliminates problems in the future.
- ❑ The final quality of the ENVISS PRODUCTS depends uncompromisingly on the proper selection of its suppliers.
- ❑ We have our own sophisticated control system of quality : „ENVISS auditor“

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# • Our customers

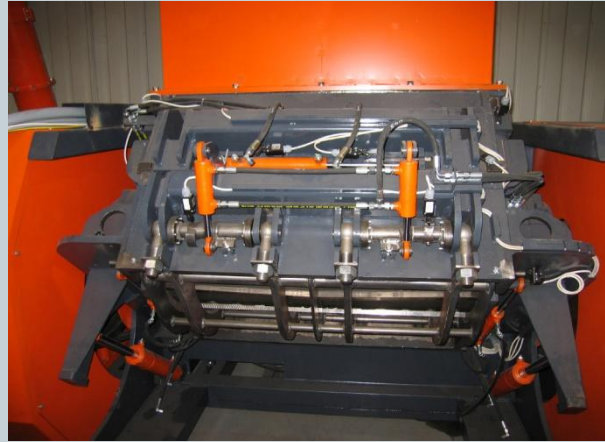
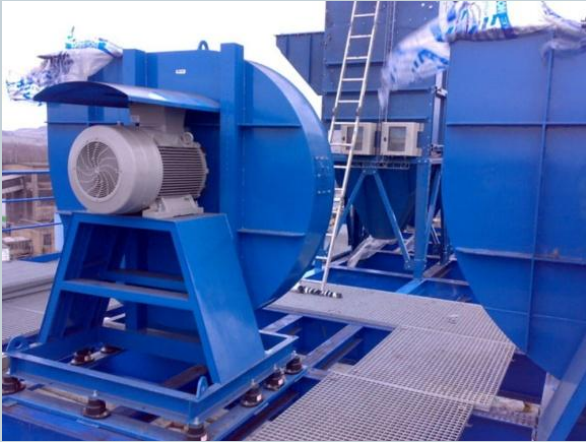
- ČEZ a.s. (the main electricity supplier in Czech and strategic supplier abroad)
- SIEMENS
- NESTLÉ
- ŠKODA Auto
- ŠKODA Machine Tools
- Telefónica O2
- Dr. Oetker
- BPO, Mining Projects
- Aero Vodochody
- PMP Pal International
- Laird technologies
- German-Bulgarian Invest Group
- ZETOR Tractors
- LAUFEN CZ
- PAPCEL
- QUINN Plastics
- Heating Plant Tabor
- Takata Petri Parts
- FEDERAL MOGUL
- Bobcat Equipments
- IVAX Pharmaceutical
- ELMARCO
- Aliachem Synthesia
- Agados.....and other customers

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# •Our technologies and equipment



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# •Our technologies and equipment



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# •Our technologies and equipment



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